



**SOURCE
ATLANTIC**



HVAC Solutions

SAMSUNG

About Source Atlantic

Source Atlantic is a trusted partner of our professional plumbing, HVAC, and mechanical contractors. We offer a complete range of wholesale plumbing, air conditioning, heating, and ventilation products with industry-leading services and support.



HVAC
Equipment



Plumbing Tools
& Equipment



Expert
Support



Commercial
Estimating



Parts &
Warranties

Our team provides deep technical and application knowledge and is dedicated to supporting our customers and being here to support the products we sell for the long term.

Our team has been proudly serving Atlantic Canadians since 1867, with branch locations across the provinces to ensure accessible support wherever your business operates.

- Bathurst, NB
- Moncton, NB
- Saint John, NB
- Charlottetown, PEI
- Dartmouth, NS
- Halifax, NS
- Sydney, NS
- Mount Pearl, NL



WindFree™ Max Heat®

Single Zone Systems

For homeowners in cold climates that have a single room or addition that has different air conditioning needs than the rest of the house, the WindFree™ Max Heat® ductless mini split system is the perfect solution. This system provides 100% heating performance down to -4°F (-20°C) with high heating output at -22°F (-30°C).



WindFree™* Cooling Technology

Samsung's exclusive WindFree™* Cooling technology maintains the desired temperature in your home, eliminates cold drafts and reduces energy use by delivering air through micro holes on the indoor unit to produce a dispersed and gentle flow of air defined as "still air."



AI Technology

Enabling AI Energy mode in SmartThings takes energy savings to the next level. By learning your usage patterns and analyzing room conditions, AI Energy mode reduces energy use by up to 20% by automatically adjusting the temperature, fan speed, and compressor speed of the system.



Motion Sensor

The Motion Detection Sensor (MDS) optimizes energy savings and comfort in any space. Users can choose between direct airflow, to have air follow the user around the room, or indirect airflow, where the user can have the air blow away from them in the room. When the MDS recognizes that there are no occupants in the space, the system can automatically implement energy saving measures to reduce energy use.



Available Capacities: 9K, 12K, 15K, 18K and 24K Btu/h



Available Capacities: 20K, 24K, 30K and 36K Btu/h

FJM Premium Multi-Zone Systems

The Free Joint Multi (FJM) Premium system supports 2 to 4 indoor units for multi-zone control and provides 100% heating performance at 5°F (-15°C) with high heating output at -13°F (-25°C), making it the ideal solution for homeowners in cold climates. The small footprint and light weight of the FJM Premium outdoor unit makes it easy to maneuver and saves space in the van compared to other unitary heat pump products.

Get the best equipment, best suited for your project.



Slim Duct
9K, 12K and 18K Btu/h



Duct S
9K, 12K, 15K and 18K Btu/h



**WindFree™
Mini 4-Way Cassette**
9K, 12K and 18K Btu/h



**Multi-Position
Air Handler (MPAH)**
12K, 18K and 24K Btu/h



Console
9K, 12K, 15K and 18K Btu/h



WindFree™ Premium
7K, 9K, 12K, 15K, 18K and 24K Btu/h



WindFree™ IAQ
7K, 9K, 12K, 15K, 18K and 24K Btu/h



WindFree™ Standard
7K, 9K, 12K, 15K, 18K and 24K Btu/h



**WindFree™
1-Way Cassette**
9K and 12K Btu/h



Welcome to the Samsung HVAC Preferred Dealer Program!

The Samsung HVAC Preferred Dealer program is tailored to equip HVAC contractors with business, marketing, and sales tools to support your growth and success. As a Samsung HVAC Preferred Dealer, you gain access to an ambitious incentive program with exclusive rates and additional benefits.

Dealer

includes:

- Extended Warranty Options
- Consumer Financing & Promotions
- Website Development
- Digital Services
- Dealer Mobile App
- Desktop DR-Link
- Training Portal & Certified Courses
- Branding Points:

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Units

Preferred Dealer

includes:

Cash Rewards:

\$ Earn cash back on qualifying registered systems, up to \$100 each

+

\$ Bonus cash for YOY growth, up to \$90 per qualifying registered system

Priority Dealer Locator listing on SamsungHVAC.com/locator

Preferred Plus

includes:

- 12/12/1 Extended Warranty
- VIP Technical Support
- Exclusive Partner Rates
- Exclusive Dealer Promotions
- Annual Samsung HVAC Recognition Plaque

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Units

Cash Rewards & Branding Points

Qualified systems—registered within 90 days of install and verified by Samsung HVAC Warranty Department—are eligible to receive Cash Rewards and Branding Points.

Rewards and points accrued throughout the calendar year will expire and reset **January 1**. View and redeem your Cash Rewards and Branding Points within the Dealer Portal

Cash Rewards

Component 1- The more qualifying systems you register, the more cash you earn!

Tier Level	Qualifying Registered Systems (ODU)	Earnings Per System
T1	1-5	\$0
T2	6-24	\$20
T3	25-100	\$40
T4	101-300	\$60
T5	301+	\$100

Component 2- Earn BONUS cash per qualifying registered systems for increased year-over-year (YoY) system registration growth.

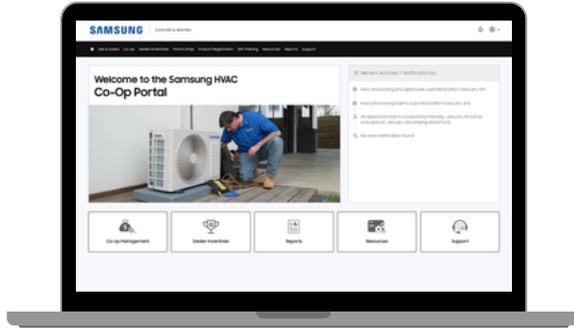
YOY System Registration Growth	BONUS Earnings Per System
30%	\$30
60%	\$60
90%	\$90



Dealer Portal

Once registered, The Dealer Portal will give you access to:

- View account performance and accumulative points.
- Register products.
- View previous system registrations.
- Access dealer marketing library.
- Manage dealer account access.



Mobile App

Easily access Samsung HVAC system information while installing or servicing a unit at the jobsite. Gaining access to the Samsung HVAC Mobile App will allow you to:

- Product registration
- System details
- Specification drawings
- Bill of Materials (BOM)
- Error code reference
- Helpful videos
- Pressure and temperature conversion charts
- Service area list and map
- Warranty history**
- Warranty claims**



**Requires Preferred Dealer program enrollment.

Ready to Get Started?

Connect with your Source Atlantic account manager to begin the onboarding process of becoming a Registered Samsung HVAC Dealer!
<https://www.sourceatlantic.ca/samsung>



Dealer Locator

Your business will be included in the map of registered dealers, allowing customers to select your company for equipment service!



HVAC Solutions

SAMSUNG



www.sourceatlantic.ca/samsung



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www.sourceatlantic.ca/branch-locator